



The Internet Corporation for Assigned Names and Numbers

22 December 2010

Mr. Jeff Neuman
Vice President, Law & Policy
Neustar, Inc.
46000 Center Oak Plaza
Sterling, VA 20166

Dear Jeff,

Thank you for your time this Monday to follow-up on Neustar's outreach about the impact to the .BIZ gTLD of the Board's resolution on registry-registrar cross-ownership. We understand this is an important issue for you and appreciate the time and energy your team contributed to reaching a fair solution that meets the needs you conveyed to ICANN.

On November 5, 2010, the ICANN Board of Directors passed a resolution (see <http://www.icann.org/en/minutes/resolutions-05nov10-en.htm>) that stated that ICANN did not intend to "restrict cross-ownership between registries and registrars. Registry operators are defined as the registry operator and all other relevant parties relating to the registry services." The resolution also stated that "ICANN will permit existing registry operators to transition to the new form of registry agreement, except that additional conditions may be necessary and appropriate to address particular circumstances of established registries." In accordance with this resolution, if and when ICANN launches the new gTLD program, Neustar will be entitled to serve as both a registry and registrar for new gTLDs subject to any conditions that may be necessary and appropriate to address the particular circumstances of the existing .BIZ registry agreement, and subject to any limitations and restrictions set forth in the final Applicant Guidebook.

Given the impact the Board's resolution may have on other gTLD registries and in the spirit of openness and transparency, this letter will be posted as correspondence to ICANN's website.

As always, please let me know if you have any questions or how I may be of further assistance.

Sincerely,

Kurt Pritz
Senior Vice President, Stakeholder Relations

cc: Tim Switzer, VP, Registry Services, Neustar, Inc.
John Jeffrey, General Counsel, ICANN
Craig Schwartz, Chief gTLD Registry Liaison, ICANN