



Internet Corporation for Assigned Names and Numbers

18 June 2004

Via Facsimile and Email

James M. Ulam
Senior Vice President, General Counsel
VeriSign, Inc.
487 E. Middlefield Road
Mountain View, CA 94043

Kevin C. Golden
Vice President, Associate General Counsel
VeriSign, Inc.
21355 Ridgetop Circle
Dulles, VA 20166

Re: **.net Registry Operator Selection**

Dear Mr. Ulam and Mr. Golden,

The purpose of this letter is to confirm that we have received and considered Mr. Golden's letter of May 13, 2004 regarding electing the .net registry operator upon the scheduled expiration of the existing Registry Agreement between VeriSign and ICANN set to occur next year. The information that you have provided regarding the .net registry operator evaluation and selection process and the related criteria for development of the Request for Proposals ("RFP") is being fully considered relating to this endeavor.

We thank you for your suggestions and acknowledge that in developing the procedures that have been posted for public comment, we have taken into account your concerns and positions relating to the development of the process. We are not in full agreement with you on your interpretation of some issues relating to the process, as you will note from the manner in which the publicly-posted process differs from your letter.

ICANN will continue to consider your suggestions and comments as the RFP is fully developed within this or such amended process as is approved by ICANN's Board. We will continue to consider this or any other information that you provide relating to the RFP. In addition, beyond public posting this letter, ICANN has provided this letter to the GNSO's ".net Council Subcommittee" which has been tasked with providing ICANN with a "consensus statement defining criteria and conditions to be applied in the selection of a successor registry operator".

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Lastly, we are pleased that you are participating fully in the process for the selection of the operator for the .net registry, and understand and acknowledge that is balanced against your announced intention to compete for the award of the .net Registry Agreement.

If you have any questions or comments regarding the above, please feel free to contact me.

Sincerely,

John O. Jeffrey
General Counsel and Secretary
Internet Corporation for Assigned Names and Numbers